



2nd Annual Deck & Remodeler Show

You are cordially invited to Barrons 2nd Annual Deck & Remodeler Show. This full day will focus on our new contractor showroom and manufactures displaying their new products for 2013 in our 40' x 100' tent. We are proud to have Dennis Schaefer hosting 2 presentations that will help grow your business through Customer Experience: The Art of the Referral and Marketing Strategies: Lesser Costs/Bigger Results.

Wednesday, February 13th 2013

**11801 Balls Ford Road
Manassas, VA 20109**

EVENT HOURS:

8:00 AM—2:00 PM

Breakfast: **8:00 AM—10:00 AM**

Speaker Dennis Schaefer—Customer Experience: The Art of the Referral: **9:00 AM—10:00 AM**

Q & A / Vendor Walkthrough: **8:00 AM—2:00 PM**

Speaker Dennis Schaefer—Marketing Strategies: Lesser Cost/Bigger Results: **11:00 AM—12:00 PM**

Lunch: **11:00 AM—2:00 PM**



- ◆ Please join us for our yard and new contractor showroom tours

Prizes:

- ◆ RSVP and attend the show for a chance to win an Apple iPad

Please RSVP by Friday February 8th 2013

TO REGISTER:

- ◆ **BY PHONE:**
Call 571-292-2900 and RSVP with your salesmen or ask for Brandon Morris
- ◆ **BY EMAIL:**
Send an email to EVENTS@BARRONSLUMBER.COM with you name, company, number of attendees, and phone number.



Come see our new contractor showroom

Guest Speaker Bio—Dennis Schaefer

Dennis Schaefer is a nationally recognized entrepreneur with a history of starting successful, sustainable companies. From his 3 pronged approach to everything backyard with Creative Wood Products, to his innovative marketing with BuildMeADeck.com he has a proven track record of success. Dennis has an uncanny ability to motivate, inspire, and give you the passion for tomorrow and beyond. Chambers of Commerce, Municipalities, Corporations and even Business Schools have tapped into his vast knowledge. He has a long history of accolades including 2 Entrepreneur of the Year awards; he has been featured in 14 national magazines, while being on the cover of 3; and he has been listed in the top 500 industry leaders for 12 consecutive years. Dennis is now a Consultant/Speaker and Author for the Remodeling Industry and you can view his recent work at www.DennisSchaefer.com



- ◆ **Vendors Participating:**
- ◆ Trex, Culpiper Wood Preserve, Wolf Building Products, Jeld-Wen Windows & Doors, Marvin Windows & Doors, James Hardie Siding, Wellborn Cabinets, Fiberon Decking, Timbertech Decking, Blue Linx Building Materials, Tamko Decking, Shoreline Rail, Armadillo Decking, Zuri Decking, Typar, DOW Building Materials, Azek Decking, Fieldstone Cabinets, Wolf Cabinets, Tedd Wood Cabinets, Fastenmaster, Simpson Strong Tie, Dewalt, Paslode, Sakrete



Barrons Locations
Gaithersburg Office: 23 West Diamond Avenue
Gaithersburg, MD 20877
Manassas Office: 11801 Balls Ford Road
Manassas, VA 20109

